Environmental Intelligence, LLC		*Contract Number DIR-TSO-2603 - MSRP SERVICES LISTING*		
Products -	**PART NUMBER**	**MSRP/List**	**DIR PRICE**	**DIR Discount**
Infrastructure as a Service - Environmental Intelligence, LLC primary proprietary Cloud infrastructure data center is located in Texas, and the secondary "geographic redundant" Cloud infrastructure data center is located in Georgia. Environmental Intelligence, LLC maintains partnerships with a network of colocation data centers throughout the continental United States to service customers requiring off-premise Hybrid and Private Cloud IaaS solutions. Environmental Intelligence provides Level 1 Help Desk Support at no additional charge. Level 1 Help Desk Support provides basic support for general questions related to the cloud interface, cloud availability, and cloud billing. Hours of Operation are from 8:00am to 5:00pm (Central Time), Monday - Friday, excluding Weekends and Holidays. Additional Help Desk services available based on customer requirements. Help desk support to customers with all support staff based in the continental United States. Environmental Intelligence, LLC attests that no Cloud IaaS solutions will ever be hosted, managed, or supported outside the continental United States.				
(IaaS) - Catalog Pricing				
CITRIX AND VMware ARE OFFERED TO ELIGIBLE CUSTOMERS TO PROVIDE ACCESS TO THE ACTUAL HYPERVISIOR FOR THE INFRASTRUCTURE THAT WE ARE PROVIDING IN CASES WHERE ELIGIBLE CUSTOMERS REQUIRE TO HAVE THAT LEVEL OF CONTROL. CITRIX AND VMware ARE NOT AVAILABLE AS A STAND ALONE SOLUTION UNDER THIS CONTRACT.				
Service Categories				
Infrastructure Hosting (servers, storage, infrastructure)				
Virtual Servers - Pricing includes Microsoft Windows Server. Other Operating Systems are available based on customer requirements.				
Virtual Server Level I (1vCPU, 2GB RAM, 50GB SAN Storage)	N/A	$205.00	$164.00	20.00%
Virtual Server Level II (2vCPU, 2GB RAM, 150GB SAN Storage)	N/A	$390.00	$312.00	20.00%
Virtual Server Level III (2vCPU, 4GB RAM, 300GB SAN Storage)	N/A	$579.00	$463.20	20.00%
Storage				
High IOPS Fiber Channel SAN (per GB)	N/A	$2.05	$1.64	20.00%
NAS (per GB)	N/A	$0.50	$0.40	20.00%
vCPU (per Core)	N/A	$50.00	$40.00	20.00%
RAM (per GB)	N/A	$25.00	$20.00	20.00%
Rackspace - Included with Bandwidth and Power (per 45u Cabinet) (sample pricing may vary based on customer requirements) (see lines 21-22)				
Bandwidth (100Mbps dedicated burstable to 1Gbps) (sample pricing may vary based on customer requirements)	N/A	$1,120.00	$896.00	20.00%
Power (120v 20amp redundant A & B circuits) (sample pricing may vary based on customer requirements)	N/A	$960.00	$768.00	20.00%
Rackspace, Power, Bandwidth Setup (non-recurring)	N/A	$1,000.00	$800.00	20.00%
Dedicated IP's (per IP)	N/A	$2.00	$1.60	20.00%
Access/Mgmt				
RDP (per user)	N/A	$17.00	$13.60	20.00%
VPN	N/A	$27.00	$21.60	20.00%
Citrix				
XenApp (per User)	N/A	$30.00	$24.00	20.00%
XenDesktop (per User)	N/A	$30.00	$24.00	20.00%
VMware - (Per User) Some customers use free version, for those that do not, there are numerous license types, costs, based on complexity of need	N/A	$50.00	$40.00	20.00%
Application Hosting				
Alternative Operating Systems (Pricing based on specific OS/Customer requirements)	N/A	$		20.00%
Databases - Other Databases are available based on customer requirements.				
Example: Microsoft SQL Server				
SQL Server Enterprise (per Server)	N/A	$1,200.00	$960.00	20.00%
SQL Server Standard (per Server)	N/A	$390.00	$312.00	20.00%
SQL Server Workgroup (per Server)	N/A	$90.00	$72.00	20.00%
Line of Business Apps				
Level I Line of Business Apps (Per Application)	N/A	$50.00	$40.00	20.00%
Level II Line of Business Apps (Per Application)	N/A	$130.00	$104.00	20.00%
Custom Apps (per application) - Cost is custom - dependent on size, complexity of the app, how it interfaces with other applications. Price provided on SOW for pre-approval by customer. Pricing will be based on our Technical Services - Fixed Price Labor Charge.	N/A	$155.00	$124.00	20.00%
Development Platforms - Other Development Platforms are available based on customer request.				
Example: Microsoft SharePoint				
SharePoint Foundation Edition (per User)	N/A	$10.00	$8.00	20.00%

SharePoint Standard Edition (per User)	N/A	$15.00	$12.00	20.00%
SharePoint Enterprise Edition (per User)	N/A	$19.00	$15.20	20.00%
Technical Services - Fixed Price Labor Charge	N/A	$155.00	$124.00	20.00%
Cloud Broker - Service Providers Catalog Pricing				
<u>Cloud Broker Summary of Services:</u> **Environmental Intelligence's Cloud Brokering Services provides eligible customers with a broad range of cloud services providers designed to greatly simplify the acquisition of an complete, custom cloud solution. We work with our customers to design and implement comprehensive solutions by aggregating services from a broad range of cloud vendors and by providing value-added custom services based on the needs of the customer. Environmental Intelligence also provides eligible customers with the ease and convenience of a single touch point for customer support, vendor management, domestic Level 1 help desk, consolidated invoicing, customer training, and access to higher level fee-based support for technical assistance. Environmental Intelligence's Cloud Brokering fees are included with the monthly service fees except for Help Desk and Technical Services, for which, separate pricing is available. (See Below) Customer discount is based on Cloud Service provider's MSRP.**				
<u>IMPORTANT NOTE:</u> **ALL SOLOUTIONS LISTED IN THE CLOUD BROKER SECTION ARE AVAILABLE WHEN AGGREGATING THE SOLUTION AS PART OF COMPREHENSIVE, BUNDELED SOLUTION. CLOUD BROKER SOLUTIONS ARE NOT AVAILABLE AS A STAND ALONE SOLUTION UNDER THIS CONTRACT.**				
Environmental Intelligence Cloud Broker Value-Added Services:				
Aggregation				
Single Sign-On (labor per hour)	N/A	$155.00	$124.00	20.00%
Bundling				
Level I Apps (per application)	N/A	$30.00	$24.00	20.00%
Level II Apps (per application)	N/A	$40.00	$32.00	20.00%
Level III Apps (per application)	N/A	$50.00	$40.00	20.00%
Custom Apps (per application) - Cost is custom - dependent on size, complexity of the app, how it interfaces with other applications. Price provided on SOW for pre-approval by customer. Pricing will be based on our Technical Services - Fixed Price Labor Charge.	N/A	$155.00	$124.00	20.00%
Unified Cloud Provisioning				
Level I Apps (per application)	N/A	$30.00	$24.00	20.00%
Level II Apps (per application)	N/A	$40.00	$32.00	20.00%
Level III Apps (per application)	N/A	$50.00	$40.00	20.00%
Custom Applications (per application) - Cost is custom - dependent on size, complexity of the app, how it interfaces with other applications. Price provided on SOW for pre-approval by customer. Pricing will be based on our Technical Services - Fixed Price Labor Charge.	N/A	$0.00	$0.00	20.00%
Unified Billing				
Level I Apps (per application)	N/A	$30.00	$24.00	20.00%
Level II Apps (per application)	N/A	$40.00	$32.00	20.00%
Level III Apps (per application)	N/A	$50.00	$40.00	20.00%
Custom Applications (per application) - Cost is custom - dependent on size, complexity of the app, how it interfaces with other applications. Price provided on SOW for pre-approval by customer. Pricing will be based on our Technical Services - Fixed Price Labor Charge.	N/A	$155.00	$124.00	20.00%
Integration	N/A	$155.00	$124.00	20.00%
Customization	N/A	$155.00	$124.00	20.00%
ClubDrive Systems - IaaS:				
Infrastructure Hosting (servers, storage, infrastructure)				
Virtual Servers - Pricing includes Microsoft Windows Server. Other Operating Systems are available based on customer request.				
Basic (1vCPU, 1GB RAM, 50GB SAN Storage)	N/A	$165.00	$148.50	10.00%
Standard (2vCPU, 2GB RAM, 100GB SAN Storage)	N/A	$339.00	$305.10	10.00%
Premium (2vCPU, 4GB RAM, 200GB SAN Storage)	N/A	$470.00	$423.00	10.00%
Storage				
SAN (per GB)	N/A	$1.00	$0.90	10.00%
NAS (per GB)	N/A	$0.50	$0.45	10.00%
vCPU (per Core)	N/A	$52.00	$46.80	10.00%
RAM (per GB)	N/A	$20.00	$18.00	10.00%
Rackspace (per 45u Cabinet) (sample pricing may vary based on customer requirements)	N/A	$150.00	$120.00	20.00%
Bandwidth (100Mbps dedicated burstable to 1Gbps) (sample pricing may vary based on customer requirements)	N/A	$1,200.00	$960.00	20.00%
Power (120v 20amp redundant A & B circuits) (sample pricing may vary based on customer requirements)	N/A	$1,000.00	$800.00	20.00%
Rackspace, Power, Bandwidth Setup (non-recurring)	N/A	$1,000.00	$800.00	20.00%
Access/Mgmt				
RDP (per user)	N/A	$15.00	$13.50	10.00%
VPN	N/A	$30.00	$27.00	10.00%
Citrix				
XenApp (per User)	N/A	$30.00	$27.00	10.00%

XenDesktop (per User)	N/A	$30.00	$27.00	10.00%
VMware (Per User)	N/A	$50.00	$45.00	10.00%
Application Hosting				
Operating Systems - Pricing based on specific OS/Customer requirements	N/A	$		10.00%
Databases - Other Databases are available based on customer requirements.	N/A	$		15.00%
Example: Microsoft SQL Server				
SQL Server Enterprise (per Server)	N/A	$1,200.00	$1,020.00	15.00%
SQL Server Standard (per Server)	N/A	$390.00	$331.50	15.00%
SQL Server Workgroup (per Server)	N/A	$90.00	$76.50	15.00%
Line of Business Apps				
Tier 1 Line of Business App (per Application)	N/A	$40.00	$36.00	10.00%
Tier 2 Line of Business App (per Application)	N/A	$65.00	$58.50	10.00%
Tier 3 Line of Business App (per Application)	N/A	$125.00	$112.50	10.00%
Custom Applications (per application) - Cost is custom - dependent on size, complexity of the app, how it interfaces with other applications. Price provided on SOW for pre-approval by customer. Pricing will be based on our Technical Services - Fixed Price Labor Charge.	N/A	$155.00	$124.00	20.00%
Development Platforms - Other Development Platforms are available based on customer request.	N/A	$0.00		10.00%
Example: Microsoft SharePoint				
SharePoint Foundation Edition (per User)	N/A	$10.00	$9.00	10.00%
SharePoint Standard Edition (per User)	N/A	$15.00	$13.50	10.00%
SharePoint Enterprise Edition (per User)	N/A	$19.00	$17.10	10.00%
ClubDrive Systems - PaaS:				
Citrix XenApp - Software Virtualization Platform (per User)	N/A	$30.00	$27.00	10.00%
Citrix XenDesktop - Desktop Virtualization Platform (per User)	N/A	$30.00	$27.00	10.00%
Citrix XenMobile - Mobile Device Management & Mobile Device Software Security Platform (per User)	N/A	$10.00	$9.00	10.00%
Citrix Sharefile – Secure File Sharing Platform (per User)	N/A	$19.00	$17.10	10.00%
Citrix Cloud Portal Services Manager – Management Platform for Provisioning & Administering Users, Servers, Software, and Security for All the Citrix Platforms (per user)	N/A	$3.55	$3.19	10.00%
Microsoft SharePoint				
SharePoint Foundation Edition (per User)	N/A	$10.00	$9.00	10.00%
SharePoint Standard Edition (per User)	N/A	$15.00	$13.50	10.00%
SharePoint Enterprise Edition (per User)	N/A	$19.00	$17.10	10.00%
Microsoft SQL Server				
SQL Server Enterprise (per Server)	N/A	$1,200.00	$1,080.00	10.00%
SQL Server Standard (per Server)	N/A	$390.00	$351.00	10.00%
SQL Server Workgroup (per Server)	N/A	$90.00	$81.00	10.00%
ClubDrive Systems				
Work Anywhere Virtual Desktop – Virtual Desktop Accessible Anywhere, Anytime, On Any Device (includes Exchange account, Office Ste, and File Storage) (per user)	N/A	$80.00	$72.00	10.00%
Vembu				
Storegrid Cloud Backup Service (per GB of storage per Month)	N/A	$0.44	$0.40	10.00%
Lab Tech				
Server license Per Month	N/A	$132.00	$118.80	10.00%
Agent license Per Month	N/A	$3.99	$3.59	10.00%
ConnectWise				
Per User Per Month	N/A	$80.00	$72.00	10.00%
Per User Per Year	N/A	$899.00	$809.10	10.00%
iScanOnline				
Per End Point (Mobile Device, Computer, Server) per Month	N/A	$2.00	$1.80	10.00%
Per End Point (Mobile Device, Computer, Server) per Year	N/A	$15.00	$13.50	10.00%
Per End Point (Mobile Device, Computer, Server) per Scan	N/A	$1.50	$1.35	10.00%
Environmental Intelligence Cloud Broker Help Desk and Technical Services				
Help Desk Services: Provides support for items outside of the scope of Level 1 Help Desk Support. **Level 1 Help Desk Support provides basic support for general questions related to the cloud interface, cloud availability, and cloud billing.** **8:00am to 5:00pm, Monday - Friday, Excluding Weekends and Holidays. Level 1 Help Desk Support is provided at no additional charge.**				
Cloud Broker Technical Services - Fixed Price Labor Charge	N/A	$155.00	$124.00	20.00%